



Jan Kalašnikov

AI Product Lead

Product-minded builder with 5+ years of experience leading digital and AI products across consulting and education. I combine product management, design thinking, and hands-on technical execution — from defining strategy and roadmaps to prototyping and shipping. Experienced in driving AI adoption, leading cross-functional teams, and delivering user-centric solutions at scale. Entrepreneurial by nature, with a track record of turning ideas into working products.

Contact

Phone

+420 722 764 166

Email

jan.kalasnikov@gmail.com

GitHub

<https://github.com/jankalasnikov47>

Location

Prague, Czechia

Education

2018 - 2022

BcS. in Computer Science

University College of Northern Denmark

Expertise

- Azure (AI Foundry)
- Google Cloud (Vertex AI)
- AWS (Bedrock)
- Figma
- Generative AI
- JIRA, Confluence
- Cursor/Claude Code/Lovable
- Grafana, Looker Studio
- Fast prototyping
- Vercel, Supabase, React, Typescript

Language

English (C1)

Czech (Native)

French (B1)

Experience

2025 - Present

SCIO, Czechia

Product Engineer & PM

SCIO is a leading Czech education organization known for university entrance exams and digital tools for schools. I lead product strategy and development of ScioBot and ScioChat — a suite of generative AI tools used by 100,000+ teachers across 4,500 schools in CEE.

Product Strategy & Development

- Define product vision, roadmap, and delivery strategy; prototype with vibe-coding/low-code tooling, coordinate engineering, and drive timely releases
- Conduct regular user interviews and feedback sessions to inform prioritization and product direction
- Co-authored the monetization model for individuals and schools — implementation generated 40K+ EUR in revenue within 3 months
- Implemented BI dashboard in GCP Looker Studio for product observability and data-driven decision-making

Google Cloud Partnership

- Initiated and negotiated a strategic collaboration with Google Cloud Czechia, securing \$50,000+ in GCP and Vertex AI credits; led migration from Anthropic to Gemini LLMs, resulting in significantly improved cost ratio, latency, and output quality

AI Adoption & Internal Enablement

- Lead SCIO's internal AI adoption initiatives across teams
- Co-author company-wide AI guidelines and usage policy
- Proposed adoption of company-wide observability tooling to control LLM costs
- Evaluate LLMs and automation tooling to automate company processes
- Organized a company-wide vibe coding hackathon
- Organized Cursor workshops for product managers to integrate AI-assisted development into their daily workflows

Business Development & Stakeholder Engagement

- Present ScioBot and ScioChat at conferences; build relationships with municipalities and partner organizations; deliver regular updates to senior leadership and company owners

Engineering

- Core contributor on ScioBot (sciobot-next.cz) — AI-powered educational assistant; led frontend development, UX, and LLM prompt/agent design in collaboration with 2 senior engineers
- Built and maintained RAG-based AI chatbot from feature definition through deployment and observability at scale
- Ran continuous product iteration cycles with teachers and students in schools, leveraging AI-driven development for rapid releases
- Conducted multiple rounds of quantitative research to evaluate AI chatbot adoption and inform product direction



Contact

Phone

+420 722 764 166

Email

jan.kalasnikov@gmail.com

Github

<https://github.com/jankalasnikov47>

Location

Prague, Czechia

Education

2018 - 2022

BcS. in Computer Science

University College of Northern
Denmark

Expertise

- Azure (AI Foundry)
- Google Cloud (Vertex AI)
- AWS (Bedrock)
- Figma
- Generative AI
- JIRA, Confluence
- Cursor/Claude Code/Lovable
- Grafana, Looker Studio
- Fast prototyping
- Vercel, Supabase, React, Typescript

Language

English (C1)

Czech (Native)

French (B1)

2022 - 2025

Blindspot AI (ADASTRA), Czechia

AI Product Manager

Led the development of GenAI products — AskYourData and LLM Gateway — and delivering AI solutions for major international clients across pharma, telco, banking, insurance, automotive, logistics, and the public sector.

AskYourData (Enterprise RAG Platform)

- Product owner of a scalable RAG solution built on Azure AI Services (Vector DB, Azure OpenAI, Semantic Search, LangChain, LlamaIndex) — designed to help enterprises efficiently retrieve and surface internal knowledge
- Supported Adastra sales teams in Czechia and Canada; led pre-sales across automotive, manufacturing, and pharma verticals
- Secured and closed the first international deal with a Swedish construction engineering firm to deliver RAG-based solution for 100K+ EUR

LLM Gateway (AI Infrastructure Platform)

- Led development of an Azure-based gateway unifying communication across multiple LLM providers through a single API, with built-in observability, governance, guardrails, and rate-limiting for enterprise-grade compliance

Election Prediction Project

- Participated in delivery of a large-scale prediction model for the Czech Parliamentary Elections; led engineering team and managed commercial distribution to Seznam Zprávy, one of the region's largest media organizations

Pre-sales & Partnerships

- Define product and commercial strategy alongside the CAIO, CTO, and Marketing
- Coordinate with Microsoft and AWS on solution architecture (Azure AI Foundry, AWS Bedrock)
- Deliver technical pre-sales, demos, workshops, and advisory engagements for enterprise clients
- Draft and structure RFPs for enterprise-grade GenAI applications
- Represent Adastra at conferences, industry events, and expert panels

AI Governance & EU AI Act Compliance

- Collaborate with DENTONS law firm to deliver client projects fully aligned with the EU AI Act framework
- Support enterprises in implementing compliant AI governance, human oversight, and traceability systems

Internal AI Adoption & Enablement

- Appointed by the CAIO to lead internal AI adoption initiatives across the organization
- Gathered, prioritized, and evaluated internal AI use cases across delivery, consulting, and sales
- Recommended GenAI solutions to accelerate RFP drafting, project delivery, analysis, and documentation
- Ran internal enablement sessions; evaluated AI tooling for coding, content generation, and knowledge management

2022

Lipa Land

Product Manager

Appointed by new investors that acquired LL, I owned the end-to-end development and growth of the entire Lipa Land ecosystem—21 distinct kids-edutainment apps (including Lipa Zoo, Lipa Eggs, Lipa Band and more).

- 21 distinct apps
- 100K+ downloads on Google Play
- 400K+ total installs

Launching new set of premium features, unifying all apps under one single platform, simplified monetization model, cooperating with external dev agency, prepared go-to-market strategy with large UK marketing agency to re-launch in EU.



Contact

Phone

+420 722 764 166

Email

jan.kalasnikov@gmail.com

Github

<https://github.com/jankalasnikov47>

Location

Prague, Czechia

Education

2018 - 2022

BcS. in Computer Science

University College of Northern
Denmark

Expertise

- Azure (AI Foundry)
- Google Cloud (Vertex AI)
- AWS (Bedrock)
- Figma
- Generative AI
- JIRA, Confluence
- Cursor/Claude Code/Lovable
- Grafana, Looker Studio
- Fast prototyping
- Vercel, Supabase, React, Typescript

Language

English (C1)

Czech (Native)

French (B1)

2020 - 2023

PlateHero, Sweden

Co-Founder

Co-founded one of the first EU platforms turning home cooks into micro-entrepreneurs—connecting passionate chefs with their local communities for authentic, homemade meals.

- €650K Raised in pre-seed round
- Designed and developed a working MVP, later scaled with an external dev agency
- 2 500+ Meals delivered in Stockholm, setting up whole operations process
- 34 Onboarded chefs from a diverse community of home cooks across Stockholm
- Partnership with Gordon Delivery to streamline last mile delivery process.

2018 - 2021

Denmark

Freelancing

During my studies, I supported several companies with digital product development, online presence, and lightweight software/AI solutions. My work included web development, AI integrations, data analysis, and process automation.

Selected projects:

- **Samkonsult.se** – Implemented an AI chatbot for project managers to query building documentation, legal standards, and Swedish regulations.
- **Samacademy.com, Actforchildren.se** – Website improvements and product support.
- **Sensfoods** (damesens.cz, eatsens.com) – E-commerce development and digital presence.
- **AOMU.com** – Brand and web development for a functional fragrance start-up.
- **Homecapital.eu (DRFG)** – Innovation support, data analysis, and PowerBI dashboards (Domsys integration, occupancy, bank loan & interest rate analytics).
- **ESGseniorcare.eu, Seniorgarden.cz** - wd
- **Platform.cz** – Web development, product improvements, and analytics.
- **MujHrdina.cz** – Co-founder; marketplace MVP and strategy.
- **Hirolabs.io** – Website/branding
- **GoBasket.com** – My own early-stage startup built during studies in Denmark.

2020 - 2021

Nilfisk, Denmark

Software Engineer Intern

Building a React Native app for maintenance workers that streams real-time data from washing machines via Azure, enabling live monitoring and diagnostics.